

# COLLATERAL & MARGIN SOLUTIONS SPECIALIST

- Excellent Career Opportunity
- APAC Client Facing Role

Our client is a leading European financial institution with a strong focus on the APAC region. They are now looking for a Collateral & Margin Solutions Specialist to join the APAC Client Solutions team in Hong Kong.

Your main responsibility will focus on providing expertise from A to Z, from pre-sales to after-sales. You will operate on Client-Facing expert support, Solution Design, Integration and Onboarding as well as Product Management. You will also be contributing to not only the day-to-day margin activity but also to the successful delivery of regulatory compliance whilst providing support to the wider middle office and/ or operations as required.

To qualify for this position, you should have a minimum of 7 years working experience in diversified disciplines of OTC derivatives including Transaction Management, OTC Valuation, Collateral Management, Margining and/ or OTC Middle Office Management at major international banks. A good derivatives product knowledge with a good understanding of valuation control and parameters. An advanced knowledge of Excel such as pivot tables and VBA as well as strong communication and inter-personal skills to build strong relationships across partners and clients.

**To apply for this job**

Contact: **Bryan Lim** quoting job ref: VSA-1585

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